Wagner Systems Inc. and TRUMPF Inc.: A Success Story

A Liquid to Powder Conversion...

Wagner Systems recently assisted in the conversion of one of TRUMPF's Connecticut facilities. TRUMPF INC., a world-renowned high-tech manufacturer of industrial lasers and fabricating machinery, upgraded its liquid finishing line to a powder coating system, installing Wagner Systems' U.S.-made **DuraTech** Powder Coating Booth, and Wagner's completely electronic **Bravo** powder application equipment. We'd like to tell you more, but here are some other people who would like to get a word in...

Ted Coulombe, Supervisor Coated Products, for TRUMPF:



Wagner Systems DuraTech Powder Coating Booth

"We were very specific regarding our needs here at TRUMPF, especially when it comes to quality, performance, value, and delivery. Wagner Systems was able to successfully meet our needs, which is the reason the installation and transition was so easy for us. Through the collaboration of Wagner Systems, TRUMPF, and Protech Powder Coatings, the liquid system was replaced by the Wagner powder coating system and running production in only 4 days. The conversion has given us a high-quality finish with day-to-day results that are very consistent over the previous liquid system. Wagner's **Bravo** and its one-touch powder gun are very easy to use. Recipe selection is simple for our coaters and allows them to adapt to different products easily. At the same time, the built-in password protection feature keeps critical settings locked down, ensuring consistent finishes day-in and day-out. Maintenance alerts in the **Bravo** system keep the process

Ted Coulombe, Supervisor Coated Products, of TRUMPF, demonstrating the ease of use of the Bravo in the Wagner DuraTech Booth.

in control. The **DuraTech** powder spray booth, built to our specific needs (24-ft. long), allows color-change times in 5-8 minutes. To date, the powder coating equipment has been accomplishing 75% first-time pass transfer efficiency with consistent film build. Wagner's equipment is very easy to use and very adaptable."

Ron Anderson, Technical Sales Manager U.S., for Protech Powder Coatings:

"Our objective was to formulate a powder coating specifically designed for application on the TRUMPF product line. TRUMPF, Wagner, and Protech worked together very closely on the development of the coatings and the application process that would provide a high-quality powder coated finish for their high-tech laser equipment. A product of this sophistication demands a high-performance coating, which is also aesthetically superior. The Wagner **Bravo** unit does an excellent job of applying the powder, creating a finish worthy of the TRUMPF quality name. Personally, I was very impressed the first time I watched the equipment in action. It provides excellent film-thickness control and an extremely uniform, state-of-the-art finish."



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